

Adopting **Real World Evidence**

WITH DALTON

Peter Pekos

Company Vision

"To make the impossible possible, Dalton Pharma Services uses its scientific and pharmaceutical expertise to bring customer ideas to life. We develop their new drug products, optimize the synthesis of therapeutic candidates, and manufacture them at the highest level of quality."

Disclaimer

This technical report is intended to provide information to quality and regulatory professionals on the best practices and application of real world data. This technical report should be read in conjunction with the relevant laws, regulations, and guidance's that apply to your situation.

✔ FDA inspected, HC approved, & MRA with EMA

RWD vs. RWE

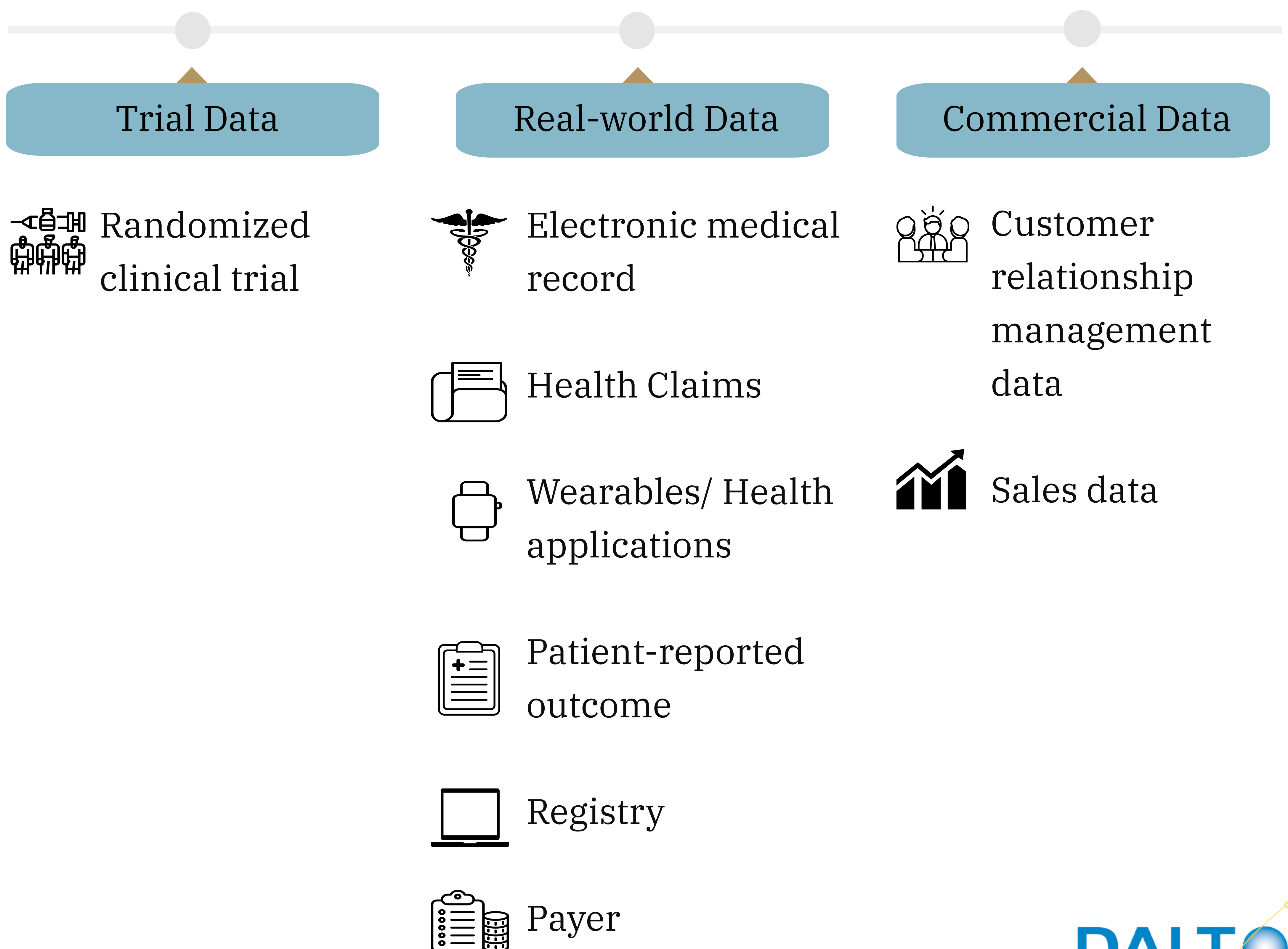
What is RWD?

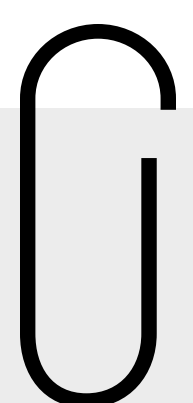
Real-world data (RWD) is the healthcare data collected from sources that are routinely used to contain or track patient health status and healthcare delivery, such as:

- Electronic health records (EHRs)
- Claims and billing activities
- Product and disease registries
- Patient-generated data including in home-use settings
- Personal devices and health applications

What is RWE?

Real-world evidence (RWE), generated by different study designs or analyses, is the clinical evidence derived from real-world data, which are observational data outside the context of randomized controlled trials, generated during routine clinical practice. RWE demonstrates the use and possible advantages, or risks, of a medical product approval based on the analysis of RWD.





The application of real-world data and real-world evidence as a tool for healthcare decision-making continues to evolve in the pharmaceutical industry. Although RWE has been around for many years, recent advances in digital and advanced analytics have increased the acceptance of RWE among physicians, payers, and regulators as its multipurpose evidence infrastructure have the potential to significantly improve patient outcomes, patient care, reduce costs, and boost efficiencies in health care systems. Companies are in fact encouraged to move away from sole reliance on randomized clinical trials and towards integrating high-quality, real-time data during the research and development of new medications, devices, and technology. For instance, AstraZeneca evaluated the real-world effectiveness of their diabetic medicine Farxiga to competitors using real-world data ([AstraZeneca, 2018](#)). In limited instances, regulatory agencies have even accepted RWE to support drug product approvals, primarily for oncology and rare diseases. Pfizer's use of electronic medical record (EMR) data in seeking approval for Ibrance to treat male breast cancer is one example ([Pfizer, 2022](#)). However, there are still quite a few barriers that impede its widespread implementation.

When Would RWE Be Needed?

Although randomized controlled trials (RCT) are the gold standard for establishing the efficacy and safety of medical products and treatments, there are instances whereby an RCT would be impossible, impractical, or unethical to conduct. In such cases, using RWE as a tool would be beneficial. RWE also serves to complement evidence during pre-authorization phase and post-authorization phases.

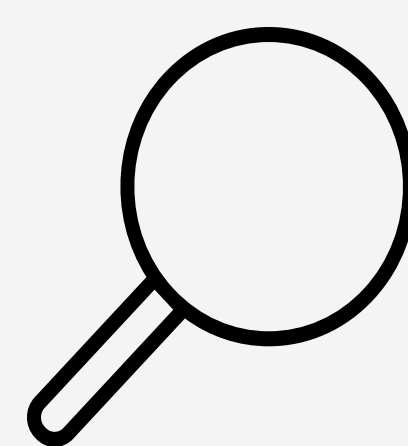
Current and Future Uses of RWE

Current

- Comparative effectiveness
- Patient characteristics
- Biomarker stratification
- Treatment patterns
- Healthcare resource consumption
- Complementing pre-authorization evidence (i.e., contextualising uncontrolled trial results)
- Providing evidence in the post-authorization phase (i.e., safety and efficacy studies)

Emerging

- Guiding patient perspective
- Genomics/precision medicine therapies
- External comparators



Future

- Integrated evidence generation infrastructure: RCT, observational, secondary data
- Continuous real-time insight / evidence generation for product launch – aligned with payor / regulatory requirements (i.e., post-authorization safety study / post-authorization efficacy study)
- Continuous real-time treatment pattern monitoring

Used during R&D to

- Compare trial data with real-world evidence (RWE) to strengthen dossier
- Demonstrate the economic value of treatment to the payer
- Enable outcome-based pricing
- Achieve label expansion by removing the necessity for a new randomised controlled trial

Used to enhance sales by

- Targeting underdiagnosed patients
- Identifying patients likely to switch or discontinue
- Shaping product positioning
- Gaining insight into healthcare-provider decision-making
- Providing recommendations at the point of care based on predictions of outcomes

Used to improve market access by

- Determining unmet needs
- Improving site selection and accelerate recruitment
- Accelerating time to market
- Refining formularies by determining optimal dosing based on patient response
- Recognizing safety and efficacy profiles

Used during post authorization to

- Increase pharmacovigilance by monitoring real-world usage for safety and adverse occurrences and quickly generate detailed views of advantages and challenges
- Identify subpopulations for which effect outperforms trials

Advantages and Challenges of RWE

Pros

- ✓ Real-time information on treatment efficacy in the real world
- ✓ Integrated research across clinical trial, primary, and secondary data
- ✓ Quicker product launch



Cons

- Lack of medical-level precision
- Inconsistent quality of real-world data sources (most prevalent in the United States and Europe)
- Lack of RWE analytics standards
- Privacy issues about sharing personal information
- Collaborating with multiple parties that have access to the data as evidence platforms are not in the public domain
- Correlating biomarkers with results
- Removing confounders
- Meeting regulatory criteria

June
2020

Health Canada and CADTH (Canadian Agency for Drugs and Technologies in Health) recently announced their intention to collaborate on the optimization of systematically incorporating RWE into both regulatory and reimbursement decision-making in Canada due to the rising number of challenges around drugs for rare indications and rapidly rising costs. If adopted, this will have a significant influence on how pharmaceuticals are authorised and paid for in Canada.

Feb
2022

Europe initiates DARWIN EU® – a network of real-world healthcare data sources from throughout Europe as part of the [European Medicines Agencies Network Strategy to 2025](#). In February 2022, EMA hosted a multi-stakeholder information webinar to describe the founding of DARWIN EU, highlight prospects for collaboration, and answer questions. By the end of 2022, the research database will launch four investigations with the assistance of ten research partners to collect real-world evidence (RWE). For more information, click [here](#).

June
2022

The US Food and Drug Administration (FDA) has released four draft guidance outlining how it will apply real-world data (RWD) in regulatory decision-making. More guideline publications, including specifics on research designs that use RWD for external control arms, are in the works. For more information, click [here](#).

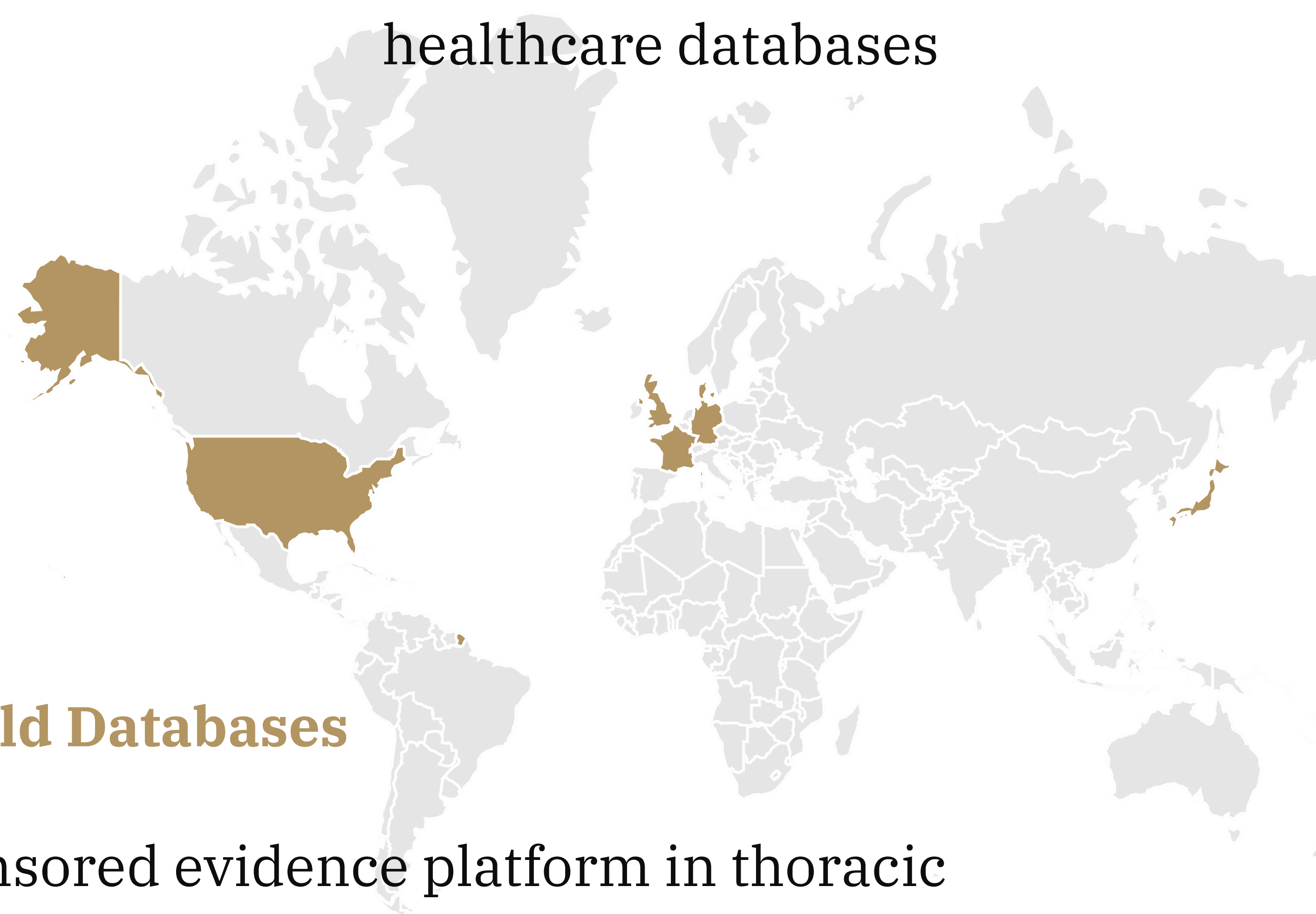
June
2022

EMA, FDA, and HC co-chaired an ICMRA workshop to share their experience on RWE achievements and challenges in pharmaceutical regulation, and to identify potential opportunities for future international regulatory collaboration. The four areas of opportunities identified for regulatory collaboration include:

- Harmonization of RWD and RWE terminologies
- Convergence on RWD and RWE guidance and best practice
- Readiness to address current and growing public health concerns
- Transparency

Examples of Real-World Databases

Country	Organization/ Agency	Basis of database
Japan	MHLW (Ministry of Health, Labour, and Welfare)	National claims database
US	CMS (Centers for Medicare & Medicaid Services)	Medicaid/Medicare claims database
France	SNDS (French administrative health care database)	National claims database
UK	CPRD (Clinical Practice Research Datalink)	Electronic medical record (EMR) data from 10% general practitioners
	HES (Hospital Episode Statistics)	English hospital database
Germany	WIdO (Wissenschaftliches Institut der AOK)	Regional public sickness funds claims database
Denmark	SDS (The Danish Health Data Authority)	National cross-linked healthcare databases



Other Examples of Real-World Databases

- **I-O Optimise4**: a BMS-sponsored evidence platform in thoracic oncology.
- **Phedra (now “HONEUR”)**: a Janssen-sponsored evidence platform in haematological oncology.

FDA

1. Guidance: [Assessing Electronic Health Records and Medical Claims Data To Support Regulatory Decision-Making for Drug and Biological Products](#)
2. Guidance: [Assessing Registries to Support Regulatory Decision-Making for Drug and Biological Products](#)
3. Guidance: [Considerations for the Use of Real-World Data and Real-World Evidence To Support Regulatory Decision-Making for Drug and Biological Products](#)
4. Guidance: [Data Standards for Drug and Biological Product Submissions Containing Real-World Data](#)
5. Guidance: [Submitting Documents Utilizing Real-World Data and Real-World Evidence to FDA for Drugs and Biologics](#)
6. Guidance: [Use of Electronic Health Records in Clinical Investigations](#)
7. Guidance: [Use of Real-World Evidence to Support Regulatory Decision-Making for Medical Devices](#)
8. Publication 2020: [Randomized, observational, interventional, and real-world- What's in a name?](#)
9. Publication 2022: [Real-World Evidence- Where Are We Now?](#)
10. Guidance: [Best Practices for Conducting and Reporting Pharmacoepidemiologic Safety Studies Using Electronic Healthcare Data](#)

EMA

1. Guidance: [Guideline on registry-based studies](#)

Note that EMA standards are still to be issued in comparison to the US FDA which have provided specific guidance on RWD standards.

Dalton's *Services*

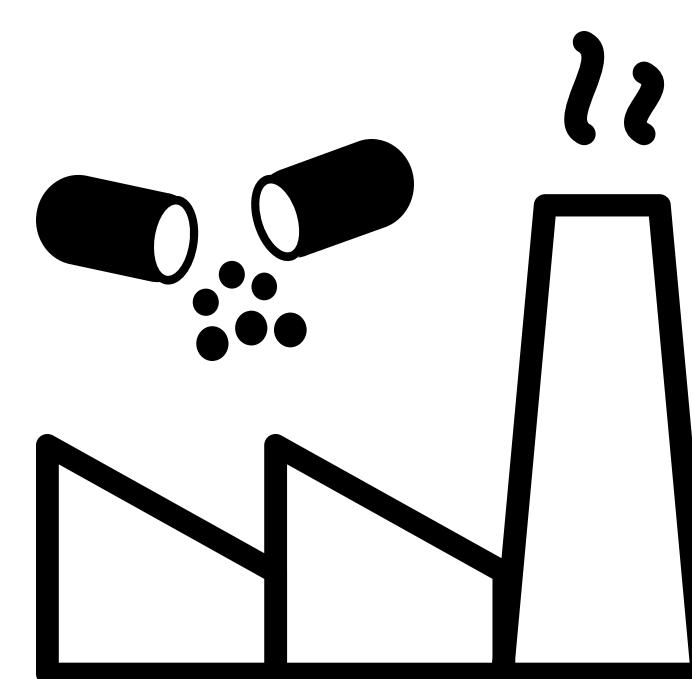


We bring over 35 years of experience developing products for our clients that are compliant, transferable, and scalable.

At Dalton we can help with drug innovation through our cGMP APIs. Our skilled scientists can support your drug discovery process through API synthesis for all stages of pre-clinical and clinical trials as well as small scale commercial manufacturing. We provide integrated process development, API manufacturing and finished dose manufacturing at a single location with the expertise required for developing a process that is robust, transferable, and scalable to meet your requirements.

Our API development services include:

- Lead identification
- Synthetic route development
- Feasibility studies & tech transfer
- Process optimization & scale-up
- Scale-up troubleshooting
- Engineering batches
- cGMP API manufacturing



Dalton is Health Canada licensed to manufacture, test, and package complex pharmaceutical products for global markets. US FDA inspected; Dalton manufactures commercial products for the USA. The MRA (Mutual Recognition Agreement), recognizes Health Canada Licensed facilities in seven countries.

For more information on services we provide, visit our [website](#).

References



CONNECT WITH US

Call Us

(416)-661-2102

(800)-567-5060

Write Us

Dalton Pharma Services

349 Wildcat Rd.

Toronto, ON M3J 2S3

Email Us

bd@dalton.com

Website

<https://www.dalton.com/>



#DaltonPharmaServices

<https://www.dalton.com>

 Peter Pekos

1. AstraZeneca. (2018). *New data from landmark CVD-REAL study of patients with type-2 diabetes confirms CV benefits associated with SGLT-2 Inhibitors.* <https://www.astrazeneca.com/media-centre/press-releases/2018/new-data-from-landmark-cvd-real-study-of-patients-with-type-2-diabetes-confirms-cv-benefits-associated-with-sgl-2-inhibitors-12032018.html#>
2. CADTH. (2020). *Developing a Canadian Real-World Evidence Action Plan Across the Drug Life Cycle.* Canadian Agency for Drugs and Technologies in Health. <https://www.cadth.ca/news/developing-canadian-real-world-evidence-action-plan-across-drug-life-cycle>
3. EMA. (2022). *Global regulators call for international collaboration to integrate real-world evidence into regulatory decision-making.* European Medicines Agency. <https://www.ema.europa.eu/en/news/global-regulators-call-international-collaboration-integrate-real-world-evidence-regulatory-decision>
4. EMA. (2022). *Initiation of DARWIN EU® Coordination Centre advances integration of real-world evidence into assessment of medicines in the EU.* European Medicines Agency. <https://www.ema.europa.eu/en/news/initiation-darwin-eur-coordination-centre-advances-integration-real-world-evidence-assessment>
5. FDA. (2022). *Real-world data (RWD) and real-world evidence (RWE) are playing an increasing role in health care decisions.* Food and Drug Administration. <https://www.fda.gov/science-research/science-and-research-special-topics/real-world-evidence>
6. Healthcare Policy. (2020). *Developing a Canadian Real-World Evidence Action Plan across the Drug Life Cycle.* Tadrous, M., Ahuja, T., Ghosh, B., Kropp, R. <https://www.longwoods.com/content/26225/healthcare-policy/developing-a-canadian-real-world-evidence-action-plan-across-the-drug-life-cycle>
7. ICMRA. (2022). *International Coalition of Medicines Regulatory Authorities.* <https://www.icmra.info/drupal/en/search/node?keys=RWE>
8. McKinsey&Company. (2020). *Creating value from next-generation real-world evidence.* Champagne, D., Devereson, A., Pérez, L., Saunders, D. <https://www.mckinsey.com/industries/life-sciences/our-insights/creating-value-from-next-generation-real-world-evidence>
9. McKinsey&Company. (2018). *Real-world evidence: From activity to impact in healthcare decision making.* Cavlan, O., Chilukuri, S., Evers, M., Westra, A. <https://www.mckinsey.com/industries/life-sciences/our-insights/real-world-evidence-from-activity-to-impact-in-healthcare-decision-making>
10. Pfizer. (2022). *Pfizer Presents Positive Real-World Evidence for First-Line IBRANCE® (palbociclib) Combination Therapy in HR+, HER2-Metastatic Breast Cancer at ESMO Breast Cancer 2022.* <https://www.pfizer.com/news/announcements/pfizer-presents-positive-real-world-evidence-first-line-ibrancer-palbociclib>
11. PPD, Thermo Fisher. (2022). *Registries for Regulatory Decision-Making: Comparing EMA and FDA Guidance on Real-World Evidence.* Thermo Fisher. <https://www.ppd.com/blog/comparing-ema-fda-real-world-evidence-guidance/>
12. Malamis, P., Howley, M. (2022). *Current and Future Use of Real-World Data.* Applied Clinical Trials. <https://www.appliedclinicaltrials.com/view/current-and-future-use-of-real-world-data>
13. Rudrapatna, V., Butte, A. (2020). *Opportunities and challenges in using real-world data for health care.* The Journal of Clinical Investigation. <https://www.jci.org/articles/view/129197>